2018-2019 Annual Report

Powers Music School

www.powersmusic.org

Gavin Farrell, Executive Director
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A Few Words from the Director...

Dear Friends and Supporters,

This past year was filled with new highs and several “firsts” for Powers. I’m proud of what we accomplished and excited for what the future has in store.

Workshop Weeks, two week-long events that were the centerpiece of our program revisions, brought together over 800 community members for special topic classes taught by Powers faculty. Improvements to recitals gave our students more opportunities to perform and helped ensure feedback from teachers. Changes to our summer programs gave families more flexible options to choose from.

We integrated Saturday Morning Music School into our offerings, bringing six new teachers and over 140 new students into our school. We welcomed our first cohort of 19 students to the Belmont Scholars program, providing financial aid for public school music students to take private lessons at Powers. As a result of these two initiatives, our relationship with Belmont Schools has never been stronger.

The success of the year’s work is readily apparent. We served nearly 1,200 students in 2018-2019 (a whopping 40% increase over the previous year!) and we realized a 9% increase in earned revenue from the year prior.

But this is just the beginning. In the coming year, we’ll embark on more dramatic revisions to our group piano curriculum and the Powers Conservatory Program.

We thank you for all your support and enthusiasm and encourage you to stay in tune with all that’s to come.

- Gavin Farrell
Executive Director
Workshop Weeks
Sparked creativity and brought more than 800 participants in the community together through our first two workshop weeks.

Scholarships
Gave 19 new students the chance to excel in music and reach the level of their peers by awarding more than $27,000 of financial aid towards free or reduced private lesson tuition through the Belmont Scholars program.

Gave one student the chance to explore and grow at Powers through the creation of the Music Box Scholarship Fund, a $100,000 gift from an anonymous donor.

Saturday Morning Music School
Provided quality group instruction to 140 middle school students through Saturday Morning Music School, a new partnership with Belmont Public Schools.

Facilities
Made improvements to our 396 Concord Avenue facility - a fresh coat of paint and a brand new sign out front!

Grant Awards
Received a grant from Listen4Good to survey and collect feedback from our families.

Participated in the National Guild for Community Arts Education’s “Catalyzing Creative Aging” program, and were 1 of 10 organizations to receive a Guild grant allowing us to begin planning for a creative aging program in our community.

Communications
Began strengthening communications between staff, faculty, and families, including the launch of a new website with Powers’ branding, easier navigation, enhanced security, and mobile responsiveness.

Musical Storytelling Program
Brought music and literacy education to public venues in 6 towns, including a special performance at Loring Elementary School in Sudbury.

New Classes
Expanded and improved vocal opportunities within our walls for both children and adults. added Afro-Caribbean drumming classes, and a ukulele program.

Performances
Expanded and improved performance opportunities through studio recitals, repertoire classes and re-imagined all-school recitals.
Our Students

Total Unique Students in FY19: 1196

Unique Students by Program

<table>
<thead>
<tr>
<th>Program</th>
<th>FY19</th>
<th>FY18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private Lessons</td>
<td>497</td>
<td>437</td>
</tr>
<tr>
<td>Suzuki Program</td>
<td>83</td>
<td>79</td>
</tr>
<tr>
<td>Suzuki Musical Kids</td>
<td>5</td>
<td>11</td>
</tr>
<tr>
<td>Saturday Morning Music</td>
<td>140</td>
<td>n/a</td>
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<tr>
<td>Music Pups</td>
<td>67</td>
<td>53</td>
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<tr>
<td>Eurhythmics</td>
<td>45</td>
<td>53</td>
</tr>
<tr>
<td>Hi-Five Piano</td>
<td>17</td>
<td>18</td>
</tr>
<tr>
<td>Keys for Kids/Piano Partners</td>
<td>41</td>
<td>48</td>
</tr>
<tr>
<td>Singing / Choral / Choir</td>
<td>22</td>
<td>14</td>
</tr>
<tr>
<td>Ukulele</td>
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<td>n/a</td>
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<tr>
<td>Happy Beats/Drumming</td>
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<td>n/a</td>
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<tr>
<td>Orchestra</td>
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<td>40</td>
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<tr>
<td>Ensembles</td>
<td>53</td>
<td>50</td>
</tr>
<tr>
<td>Theory</td>
<td>9</td>
<td>12</td>
</tr>
<tr>
<td>Viola da Gamba</td>
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<td>9</td>
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<td>Pow-Wow</td>
<td>68</td>
<td>88</td>
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<tr>
<td>Music on the Hill</td>
<td>53</td>
<td>22</td>
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<tr>
<td>Fiddlin' on the Hill</td>
<td>14</td>
<td>14</td>
</tr>
<tr>
<td>Suzuki on the Hill</td>
<td>24</td>
<td>13</td>
</tr>
</tbody>
</table>

FY19 Students by Age

- Ages 0-5: 13.13%
- Ages 6-9: 22.99%
- Ages 10-13: 29.52%
- Ages 14-18: 12.12%
- Adults: 22.24%

FY19 Students by Town

- Belmont: 51%
- Cambridge: 9%
- Arlington: 11%
- Watertown: 2%
- Somerville: 2%
- Lexington: 6%
- Newton: 1%
- Medford: 1%
- Other: 8%
- Out-of-State: 1%
- Unknown: 5%

Total Unique Students in FY18: 839
Our Organization

FY18 Key Financials

INCOME
Tuition and Fees $1,307,538
Interest and Dividends $41,822
Realized/Unrealized Gains on Investments $66,064
Annual Campaign and Grants $171,240
Community Activities and Services $8,068
Other Income $1,306
Total Income $1,596,038

EXPENSES
Music Instruction $970,451
Management & General Administrative $530,861
Financial Aid & Merit Awards $60,469
Fundraising $64,041
Community Activities & Services $20,031
Total Expenses $1,645,853

NET SURPLUS/DEFICIT ($49,815)

ENDOWMENT ACTIVITY FY18
Beginning Balance (9/1/18) $1,474,204
Contributions $100,000
Return on Investments $107,886
Board Appropriation of Temporarily Restricted Assets ($150,000)
Ending Balance (8/31/18) $1,532,090
Those who made it possible...

Board of Directors

President
Ernest Sabine

Vice President
Laura Vail Wooster

Treasurer
Wenjie Hu

Secretary
Susan Polit

Members
Steve Cohen
Sarah Freiberg Ellison
Susan Galli
Karen Gut
Robert Halstead
Shanlee Liu
Julie Holland Mortimer
Heather Quay
Bruce Rosenblum
Christopher Wright

Faculty

Banjo, Ukulele
Christopher Hersch
Tev Stevig
Dylan Mowry

Brass
Spencer Aston
Ryan Noe
Andrew Sorg
Sarah Sutherland
Michael Tybursky

Dulcimer, Harp, Penny Whistle, Recorder
Lucy Joan Sologub

Early Childhood
Sarah Bacon
Jennifer Choe
Linda Emmanuel
Susanna Fiore
Yas Ishibashi

Guitar
Daniel Acsadi
James Doran
Christopher Hersch
Dylan Mowry
Lucy Joan Sologub
Tev Stevig

Jazz Ensemble
Michael Shea

Music Theory
Rebecca Sacks

Music Therapy
Trish Jonason
Olivia Overton

Orchestra
Spencer Aston
Noah Dresser

Percussion
Nurudafina Abena
Gary Spellissey

Piano / Keyboard
Elizabeth Chladil
Susanna Fiore
Yas Ishibashi
Svetlana Krasnova
Lisle Kulbach
Tamara Medoyeva
Peter Morelli
Natacha Rist
Kathryn Rosenbach
Jei-Yern Ryu
Michael Shea
Lyubov Shlain
Anna Soukiaissian

Collaborative Piano
Levon Hovsepian
Leah Kosch
Alix Pollack
Kathryn Rosenbach

Rock Band
Dylan Mowry

Strings
Robin Alfieri
Sarah Bacon
Amy Beshara
Madalyne Cross
Noah Dresser
Sarah Freiberg
Erica Klein
Ellery Klein
Guan-Ting Ku
Hyun-Min Lee
Ming-Hui Lin
Olga Patramanska-Bell
Morgan Scagliotti
Jenny Shallenberger
Colleen McGary Smith
Sophia Sogland

Suzuki Program
Sarah Bacon
Robin Alfieri
Madalyne Cross
Erica Klein
Guan-Ting Ku
Jay Rosenberg

Voice
Greta Feeney
Emily Romney

Viola Da Gamba
Jane Hershey

Woodwinds
Judith Bedford
Mary Cicconetti
Mary Cunningham
Carol Hunt Epple
Ben Fox
Faith Hutchinson-Williard
Meghan Jacoby
David Stevens

Saturday Morning Music School

Amy Beshara
Amy Belhuemer
Mary Cicconetti
Mary Cunningham
Allison Dobbs
Ethan Fallis
Nalani Fujiwara
Curtis Hartshorn
Haley Leach
Ryan Noe

Staff

Executive Director
Gavin Farrell

Director of Education & Community Programs
Dr. Daniel Acsci

Director of Marketing & Communications
Kelly Webber

Development Manager
Jane Walsh

Registrar
Killian Kerrigan

Operations Manager
Tristan Bouchard

Performance Coordinator
Ceili Connors

Accountant
George Peddle

Director of MYSP
Dr. Spencer Aston

Director of Chamber Music
Dr. Ryan Noe
Donors & Supporters
September 1, 2018 – August 31, 2019

Maestro Circle
$5,000-$9,999
Belmont Savings Bank Foundation
The Edmund and Betsy Cabot Charitable Foundation
Fund for Shared Insight
Anne and Neil Harper
Frances and Thomas Knight
National Guild for Community Arts Education

Soloist Circle
$1,000-$4,999
Anonymous
Allston Piano Moving Company, Inc.
Bain Capital Children’s Charity, Ltd.
East Boston Savings Bank Charitable Foundation, Inc.
Robert and Louise Halstead
Artie and Sigurder Helgason
Johnson String Instrument, Inc.
Glen Legere
Laura Perlo Meyer and Klemens Meyer
Arthur and Connie Page
Ernest and Zgrida Sabine
State Street Foundation, Inc.
Susan Galli and Mark Thurber
Watertown Savings Bank
Chris and Jessica Wright

Concertmaster Circle
$500-$999
Susanna Fiore
Wenjie Hu and Xiaopeng Gong
Robert and Bethe Hagopian
Susan and Stephen Polit
Vera Trojan and Mark Cathy
T. Walley Williams
Laura Vail Wooster and Jim Wooster

Principal Circle
$100-$499
Anonymous
Alexandra Houck and Kevin Amaratunga
Bay State Federal Savings Charitable Foundation
Brian and Nadia Altomare
Lilian Armstrong
Jennifer Ausrotas
Paul and Catherine Buttenwieser
Qing Cao and Yinghui Zhou
Beverly Char
Joan and Ronald Curhan
Bruce and Martha Davidson
Mark and Nancy Davis
Carl Dettman
Peter Dickie
Jerome and Emily Farnsworth
Dorothy Endicott Foundation
Betsy Foote and Howell Jackson
Helen Golding and Michael Schwartz
Martha Gruson
Ron and Karen Gut
Julia and George Hibben
Jeanne-Marie Kaufmann
Anjali Kumar and Anthony Vagnucci
Shan-Lee Liu and Po-Shang Chen
James Martin
Julie and Richard Mortimer
Asako and Michiya Nagashima
Jean Park and Jacob Taylor
Alix Pollack
Bjorn Poonen
Lizeng Qin and Hongli Yu
Janet Sand and Peter Lawner
Marcel Seiler
Margaret Stein Skemer
Bill and Heli Tomford
Town of Newton
Jay Wasserman
Ann Waters
Jacqueline and Paul Halas
Yonghong Xiao and William Hees
Bao and Jane Yee

Member Circle
Up to $99
Anonymous
Heather Allen
Leslie M. Holmes
Elaine Dimopoulos
Joan Horgan
Eric Jones and Holly Chen
Sybil Kevy
Astrid Knoor
Gisela Krause-Beyer and David Beyer
Anne Marie Lambert and Arvydas Mackevicius
Charles and Wendy Leiserson
Yuanyuan Li
Carolyn Mehaffey
Christopher Nolin and Andrea Mason Nolin
Alfa Joy Radford
Emily Romney and George Hein
Sandra Rosenblum
Cindy and Lester Savage
Sylvia K. Whitney
Zhenzhen Zhang

Government Grants
Massachusetts Cultural Council
Belmont Cultural Council,
Woburn Cultural Council,
Watertown Cultural Council,
Local agencies supported by the Massachusetts Cultural Council, a state agency
It’s easy to show students at Powers that you support music education!

Donate by mail: Send your check to Powers Music School, P.O. Box 398, Belmont, MA 02478

Donate by phone: Give us a call at 617-484-4696 to learn about your options for making a gift to Powers.

Donate online: Now you can donate by credit card with a click of a button at www.powersmusic.org/donate

Ask us about matching gifts, stock, planned giving, and other ways to make your gift!

Powers Music School is a proud member of the National Guild for Community Arts Education.